

Message Text

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ORIGIN XMB-04

INFO OCT-01 EUR-12 ISO-00 FS-01 EB-07 COME-00 /025 R

EXIMBAN;

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XMB: THOMAS E. MORAN
COM/BIC/OED/MEPD/T. JASPER (INFO)
EUR/SE:RDELABARRE

-----111230Z 013098 /44

P R 110435Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY ANKARA PRIORITY
INFO AMCONSUL ISTANBUL

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E.O. 11652: N/A

TAGS: EFIN, TU

SUBJECT: EXIM PC FOR CEMENT EQUIPMENT

REF: (A) ANKARA 1943, (B) STATE 88635, (C) ANKARA 3031

1. EXIMBANK APPEARS NOT TO HAVE RECEIVED REF A UNTIL
APRIL 28, FROM COMMERCE. IT WOULD HELP IF MESSAGES ON
SUBJECTS INVOLVING OR OF INTEREST TO EXIMBANK WERE SLUGGED
QUOTE DEPARTMENT PASS EXIMBANK UNQUOTE.

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2. EXIMBANK WOULD APPRECIATE EMBASSY FOLLOW-UP TO PARA 2
AND 3 OF REF B AS PROMISED IN PARA 2 OF REF C. ACCORDING
TO REF C, LACK OF PRELIMINARY COMMITMENT (PC) QUOTE UN-
DOUBTEDLY IS REASON FOR LOSS OF SALE UNQUOTE. BUT REASONS
OF TCS AS GIVEN BY FULLER'S AGENT AND QUOTED IN REF B
WENT TO NATURE AND TERMS OF CREDIT OFFER BY FULLER, AND
NOT LACK OF PC ITSELF. IT IS FOR THIS REASON THAT EXIM IS
INTERESTED IN SPECIFIC FOLLOW-UP.

3. EMBASSY CORRECT PER PARA 2 REF C THAT PC WAS NEVER ISSUED. AS STATED PARA 1 REF B, EXIM WAS AT POINT OF GIVING PRELIMINARY APPROVAL WHEN ADVISED BY FULLER OF LOSS OF SALE. AS EMBASSY AWARE, UNDER OPERATING AGREEMENT WITH GOT, BANK UNABLE ACTUALLY TO ISSUE PC'S OR FINAL COMMIT-

MENTS UNTIL CLEARED WITH FINANCE MINISTRY.

4. THERE WAS NO CLEARANCE ON THIS CASE, BECAUSE FULLER WITHDREW APPLICATION BEFORE BANK COULD ACT ON GIVING PRELIMINARY APPROVAL, AND ONLY THEN COULD BANK HAVE REQUESTED CLEARANCE. AS EMBASSY AWARE FROM FAILURE OF FINANCE MINISTRY TO RESPOND AT ALL SO FAR ON PC'S FOR DRILLING RIGS FOR MTA AND KARAKAYA HYDROELECTRIC PROJECT AND FORMAL COMMITMENT FOR CUKUROVA ELEKTRIK, AND DELAY IN RESPONDING ON PC'S FOR DRILLING RIGS FOR TKI AND LOCOMOTIVES FOR TCDD, CLEARANCE PROCEDURE ENTAILS LENGTHY DELAYS IN ACTUAL ISSUANCE OF PC'S AND FORMAL COMMITMENTS, EVEN AFTER INITIAL EXIM ACTION.

5. FOLLOWING MAY HELP SET RECORD STRAIGHT ON EXIMBANK RESPONSIVENESS TO FULLER REQUEST.

(A) 1-20-77 FULLER REQUESTED EXIM INDICATION OF WILLINGNESS TO SUPPORT TRANSACTION, SAYING OFFER WAS REQUIRED TO BE SUBMITTED 2-8-77.

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(B) LACKING SUFFICIENT INFORMATION ON TRANSACTION AND BORROWER, TURKIYE CIMENTO SANAYI T.A.S. (TCS), AND SUFFICIENT TIME TO DEVELOP INFO, EXIM ISSUED LETTER OF INTENT 1-27-77. EXIM STAFF ALSO INDICATED LIKELY TERMS AND CONDITIONS OF AN EVENTUAL PC WHEN FULL INFO WOULD BE AVAILABLE TO SUPPORT APPLICATION.

(C) FULLER PROPOSAL DATED 2-17-77 SENT TO THEIR TURKISH AGENT 2-18-77, FOR SUBMISSION TO TCS, INCLUDING QUOTE FINANCING BASED ON EXIMBANK CONSIDERATION UNQUOTE, AND SPECIFYING TERMS AS DISCUSSED WITH EXIM.

(D) FULLER APPLIED FOR PC 3-16-77. PROVIDED SOME INFO 3-8-77 AND ADDITIONAL INFO 3-28-77. APPLICATION WAS READY 4-6-77 FOR BOARD CONSIDERATION, WHEN FULLER ON 4-7-77 ADVISED BANK OF LOSS OF SALE.

6. RE ANKARA 2108 AND 3040, FULLER NOW UNDERSTOOD TO BE PREPARING APPLICATION FOR PC FOR EQUIPMENT FOR 11 ADDITIONAL TCS PLANTS. OUTLOOK UNCERTAIN DUE TO LESSENED

COMMERCIAL BANK INTEREST IN ADDING NEW TURKISH EXPOSURE
AT THIS TIME. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONSTRUCTION MATERIALS, CEMENT, CREDIT PROGRAMS, LOANS
Control Number: n/a
Copy: SINGLE
Sent Date: 11-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE106457
Document Source: CORE
Document Unique ID: 00
Drafter: L. M. LAROCHE:EMC
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770165-1009
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770569/aaaachql.tel
Line Count: 118
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 35783096-c288-dd11-92da-001cc4696bcc
Office: ORIGIN XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 ANKARA 1943, 77 STATE 88635, 77 ANKARA 3031
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 07-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2562138
Secure: OPEN
Status: NATIVE
Subject: EXIM PC FOR CEMENT EQUIPMENT
TAGS: EFIN, TU, US, XMB
To: ANKARA
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/35783096-c288-dd11-92da-001cc4696bcc
Review Markings:
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22 May 2009
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